

Driving Sustainable Growth in Multi-Academy Trusts

2 June 2020 09:00-16:45
London

16 June 2020 09:00-16:45
Manchester

Expert speakers include:

Peter Ware

Partner, Browne Jacobson LLP

Clive Hammond

Head of Procurement, Academies
Enterprise Trust

Lee Miller

Deputy CEO, Thinking Schools
Academy Trust

Stephen Mitchell

Managing Director, Keystone Knowledge

GROWTH

Practical strategies to grow your
MAT in a sustainable way

PROCUREMENT

Establish an effective
procurement strategy

MANAGEMENT

Focus on clarity of communication
and embracing a singular culture

The benefits of being part of a multi-academy trust are varied, but the ability that trusts have to knowledge share and collaborate, in order to create strategies and solutions together is a standout advantage. Ensuring any growth this collaboration inspires is done in a sustainable and successful way is key to the advancement of any trust, whether you are looking to grow in size or to develop your current operational strategies to grow internally.

This conference provides a focus on finding efficiencies within procurement and ensuring that the correct processes and systems are in place to enable growth to be viable and productive, from a trust standpoint, while focusing on providing the best educational outcomes for individual children.



GROWTH:

practical strategies to ensure collaboration is done in a productive and efficient way to further the vision of the whole trust

PROCUREMENT:

establish an effective procurement strategy to find efficiencies and ensure economies of scale

MANAGEMENT:

put the correct processes in place to manage capital and human resources effectively to drive your trust forwards



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Programme includes:

Chair's introduction and welcome

Peter Ware, Partner, Browne Jacobson LLP

MAT-specific procurement

Finding efficiencies within procurement while ensuring compliance with, and understanding of, the public procurement regime.

Peter Ware, Partner, Browne Jacobson LLP

GAG pooling

Strategies to create a buy in from individual schools to allow GAG pooling to benefit MATs of all sizes, while ensuring the duty of care for every child.

Fraud

A focus on the potential for fraud within MATs and how to ensure the relevant structures and procedures are in place to prevent this.

Ian Buss, Managing Director, Education Banking Company

Breakout sessions

Change management:

Changing the culture of individual schools, with a view to buying into being a part of a MAT and embracing centralisation, while still allowing for a level of autonomy

Lee Miller, Deputy Chief Executive, Thinking Schools Academy Trust

Marketing:

Three steps to marketing your school and trust effectively

Emily Richards, Founder, Stickman Consultancies

Smart procurements:

What you need to know to plan your procurements in 2020 – examples of how MATs have saved money

Claire Delaney, Managing Director, Schools' Buying Club

MAT growth:

A look at the drivers that affect the growth of a MAT and the process that needs to be put into place to ensure expansion is successful and sustainable

Procurement strategies:

Establishing an effective procurement strategy within MATs to ensure best value and practical ideas and good practice to reduce non-staff spend

Clive Hammond, Head of Procurement, Academies Enterprise Trust

Estates and facilities management:

Strategies to find efficiencies when managing the MAT estates and facilities, with a focus on the tender process as well as sustainability and long-term planning

Stephen Mitchell, Director, Keystone Knowledge

Centralisation:

The benefits and pitfalls of centralisation and knowing the systems and staffing areas that best benefit from a singular focus, as the MAT grows

SRMAs:

The role of School Resource Management Advisers (SRMA) and the importance of optimising the use of all resources throughout a MAT

Staffing and recruitment:

Strategies to attract the right staff for your MAT and processes to allow for upskilling and development to retain staff and allow for beneficial internal progression and movement

To see the full programme visit oego.co/DrivingGrowth

Speakers include:



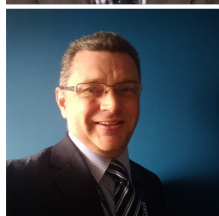
Peter Ware

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Claire Delaney

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“One of the best events I’ve attended. Extremely informative and excited to take back lessons learnt. Fantastic networking opportunity for someone new to MATs”

PROCUREMENT OFFICER,
THE TWO COUNTIES TRUST

To apply for your free place, please contact
020 8315 1506 or email oe.conferences@optimus-education.com