Achieving Efficiencies in Schools and MATs

Develop innovative procurement strategies and centralise common functions to improve efficiency whilst ensuring great educational outcomes for students across your school or MAT

9 May 2018, ILEC Conference Centre, London

09:00 – 09:45	Registration and refreshments
09:45 – 10:00	Chair's introduction & welcome *Simon O'Keefe, CEO, Stour Academy Trust*
10:00 – 10:30 Keynote 1	**Striking a balance: How to achieve cost-effective centralisation whilst maintaining high classroom standards and avoiding a 'one size fits all' approach for schools in your MAT** *Russell Dalton FISBL, COO, Diocese of Worcester Multi Academy Trust* *Lee Miller, Chief Executive, Thinking Schools Academy Trust* *Keith Sorrell, Chief Executive, Windsor Academy Trust* *Helen Turner, Finance Director, Shaw Education Trust*
10:30 – 10:50 Keynote 2	**Key questions for assessing your efficiency** *Tim Wilbur, Head of Consultancy, Gabbitas Education*
10.50 – 11.10	**The Parent Index: The costs of managing relationships with parents and how to reduce them whilst increasing parent engagement** *David Burgess, Director, Schoolcomms*
11:10 – 11:20	Questions
11:20 – 11:50	Morning refreshments
11:50 – 12:40	Streamed Sessions 1

1A	1B
Benchmarking and demonstrating value	**Financial self-assessment**
Achieving value for money: How to benchmark your school's income and expenditure and conduct analysis to allow you to focus funds in the right way *Plus take away a practical guide to benchmarking* *Caroline Collins, Head of School Business, Miles Coverdale Primary School*	Financial review, self-assessment and healthchecks: best practice to review your current financial position, identify areas of concern and develop an action plan to address them *Plus healthcheck your staff costs* *Justine Berkeley, Managing Director, SBM Services*

12.40 – 13.10	Roundtable sessions

R1	R2
Effective use of the apprenticeship levy	**Rise of the Robots - UK MAT Efficiency to be Rated by Machine Learning**
A year on since the inception of the Levy this session highlights ways in which the levy can be utilised to help support school functions, staff training, strategy and recruitment *Amy Lalla and Matthew Lord, Directors, Let Me Play*	Discuss current best practice in areas of data strategy, GDPR and the prospects of using Machine Learning to predict outcomes and improve efficiency within the context of Ofsted trialling Machine Learning to identify schools at risk of decline *Lisa Marks and Matt Woodruff, Groupcall*

13:10 – 14:00	Lunch – Networking and Exhibition
14:00 – 14:30 Keynote 3	**Retention strategies and effective teacher training: Exploring the financial benefits of 'growing your own'** *Emma Hollis, Executive Director of the National Association of School-Based Teacher Trainers*
14:30 – 14:40	Questions

14:40 – 15:30	Streamed Sessions 2	
	2A	**2B**
	Efficient procurement and collaborative buying	**Developing an integrated organisation**
	Tender processes, framework agreements, bid evaluations and contract negotiations: Understand the best approach to efficient procurement across your MAT to generate substantial long-term savings *Lorraine Ashover, Director, Minerva Procurement Consultancy Services Ltd*	How to manage a smooth transition from separate academies within a MAT to a centralised, integrated organisation: Success stories and lessons learned *Lee Miller, Chief Executive, Thinking Schools Academy Trust*
15:30 – 15:50	Afternoon refreshments	
15:50 – 16:40	Streamed Sessions 3	
	3A	**3B**
	Financial governance	**CFO networking and information exchange**
	Key strategies to ensure your board of trustees is robust, strategic and fully equipped to oversee the financial performance of your MAT *Gillian Allcroft, Deputy Chief Executive, NGA*	Build your network, define what traits CFOs share and discuss models for the role of CFO *Facilitated by Russell Dalton*
16:40	Conference close	